



Erin M Smith

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# Independent Consultant

## Capabilities and Offerings

- **Business Development and Growth**

- Experienced in the delivery of Long Term Services and Supports through a Managed Care model.
- Home and Community Based Services (HCBS) provider expansion and transformation, including the HCBS Settings Rule.
- Business mergers and regional expansion.
- Business transition and change management support.
- Organizational strategic planning.
- Evaluation and analysis of provider network adequacy and capacity.
- Asset Based Community Development.

- **Training and Policy Development**

- Create training and engagement plans.
- Manage training coordination and facilitation.
- Drafting policy language.
- Experience in Person Centered Planning, Mental Health and Wellness, Community Development, Mediation and Negotiation skills, and Strength Based Care Planning.

- **Project Management**

- Develop workplan targets.
- Manage timelines for multiple projects.
- Coordinate workplan activities and outcomes across divisions or departments.
- Stakeholder engagement.

*Erin Smith*

Independent Consultant

